

# Full Name

City, State • (123) 456-7890 • name@gmail.com • LinkedIn.com

## Chief Technology Officer | Vice President of Product

Steering Technological Innovations, Engineering Excellence, And Market-Leading Products

People Leader with 15+ years of experience in executing technical roadmaps, overseeing end-to-end development processes, and delivering user-friendly software solutions. Built and scaled cross-functional teams and drove organizational growth across healthcare, e-commerce, fintech, and SaaS sectors. Specialized in developing value-driven products and services, from concept to production, aligning technology with business objectives. Provided technical guidance and mentorship to foster continuous learning and growth within engineering, design, and product teams. Upheld engineering best practices, code quality standards, and technical innovations.

### CORE COMPETENCIES

Strategic Planning & Technical Direction • Cross-Functional Leadership • Team Development • Product Lifecycle Management  
Business Development & Growth • Software Architecture • Cloud Computing • Infrastructure Management • API Microservices  
Agile Methodologies & Scrum Mastery • Feature Prioritization • Project Management • KPI Monitoring • CI/CD • UI/UX  
Strategic Decision Making • Data Analytics • Talent Acquisition & Retention • Design Thinking • HIPAA • M&A

### TECHNICAL SKILLS

React • Node • SQL • Postgres • AWS • JavaScript • TypeScript • Python • Express • Fastify • React Native • Perl • C++ • Bash • Java • VBA

### KEY HIGHLIGHTS

- Founded and exited two companies, ABC Company and XYZ Enterprises, serving as CTO, CEO, and Head of Product at multiple venture-backed startups that fueled growth and market innovation.
- Cultivated strategic partnerships with clientele, leading to the acquisition of 200+ clients and processing \$5M+ in GMV within the first 12 months by replicating solutions across the client base.
- Architected and implemented secure, HIPAA-compliant medical software systems for healthcare practitioners that improved patient care and operational efficiency.
- Engineered Carta's valuation product, scaling its growth from zero to 100 customers within three months and positioning the company as the largest valuation provider in the U.S. within a year.

### PROFESSIONAL EXPERIENCE

#### Chief Executive Officer & Co-Founder • ABC Company • City, State

Feb 2023 – Present

- Propelled the company's growth, from inception to acquisition by Dama Financial, developing an AI-powered e-commerce platform with industry-first personalized product recommendations and superior mobile usability, outperforming competitors in menu performance.
- Built the foundational team and led major sales initiatives that drove innovation and secured a successful acquisition.
- Achieved \$1M in GMV within the first 6 months by creating consumer-driven menus and engaging in numerous consultations with dispensary clients for better product offerings.
- Developed a comprehensive suite of inventory management tools for back-office teams, addressing client needs and enabling the adoption of new eCommerce frontends.

#### Director of Engineering • DEF Company • City, State

Dec 2021 – Jan 2023

- Led an 80-person engineering team managing internal tools supporting 50+ healthcare providers, including in-app messaging, task management, and prescription delivery software.
- Modernized the platform by addressing technical debt, simplifying systems, optimizing load times, and implementing testing practices, resulting in a 25% increase in provider capacity and improved engineering delivery predictability.
- Integrated engineering teams and cultures during the acquisition of Nurx by Thirty Madison, blending an "SF startup" culture with an "East Coast big company" culture.
- Embedded engineers from organizations into cross-functional teams to facilitate collaboration, knowledge transfer, and relationship building.
- Maintained team morale by recognizing individuals from both companies in all-hands meetings and facilitating the organization through challenging decisions made by the acquirer.

**Senior Director of Engineering • GHI Company • City, State****Oct 2020 – Dec 2021**

- Revamped the product roadmap, integrating modern technology solutions and aligning engineering and product teams with business objectives through data-driven decision-making.
- Transformed core builder platform by integrating advanced analytics to optimize product development and user experience, resulting in the retention of legacy customers and the acquisition of major enterprise clients.
- Aligned the new components engine with Sitecore's legacy product roadmap, overcame complex technical challenges, and communicated a refreshed vision, ensuring the successful reinvention of a 20-year-old product.
- Managed a high-performing engineering and product team of 19, with 5 direct reports, influencing product vision and reinvention across a 500-person R&D organization that improved operational efficiency and alignment with company goals.

**Chief Technical Officer • JKL Company • City, State****Jan 2019 – Oct 2021**

- Revolutionized engineering culture and hiring processes by establishing a new team, reshaping organizational structure, and redesigning the product development approach.
- Directed the architecture and engineering functions of a fast-growing environmental technology startup, leveraging data analytics to optimize product performance and customer satisfaction.
- Led a cross-functional team and fostered collaboration across departments to utilize data in making informed strategic decisions.
- Migrated a legacy codebase to React with zero downtime, reducing code complexity and enabling accurate project predictions.
- Expanded the engineering team from three to 12, accelerated 2x company growth, and eliminated turnover rating that built a high-performing, stable engineering organization.

**Chief Executive Officer & Founder • MNO Company • City, State****Aug 2017 – Aug 2019**

- Secured leading institutional venture capital funding and realized a successful exit for a venture-backed Frontend-as-a-Service software company with a focus on delivering strong returns for stakeholders.
- Boosted coding efficiency by 100x through the creation of an in-browser software component builder, streamlining engineering workflows and driving significant productivity gains.
- Achieved global business growth, enhanced Sitecore's product capabilities, and strengthened market positioning by implementing data-driven strategies, culminating in the acquisition of the company's technology.

**Enterprise Software Engineer & Product Manager • PQR Company • City, State****Sep 2016 – Aug 2017**

- Guided product development and streamlined operations for increased client value by conducting quantitative analyses.
- Oversaw engineering and product teams on high-profile enterprise projects for global clients, including Google, Nike, HP, and Amazon for successful delivery.
- Developed and implemented data-driven strategies that enhanced client satisfaction levels and project outcomes.

**Head of Valuations & Data • STU Company • City, State****Aug 2014 – Sep 2016**

- Designed and executed the company's data and analytics infrastructure, to foster a data-driven culture and enable informed decision-making across teams.
- Streamlined 409A valuation processes through the development and productization of automated solutions, leveraging quantitative analysis and financial modeling.
- Owned the product lifecycle, from coding the initial version to recruiting and training a team of analysts and engineers, fueling one of Carta's most significant hypergrowth success stories.

**Vice President of Operations & Analytics • XYZ Company. • City, State****Jan 2013 – Aug 2014**

- Expedited service speed and quality, applying data analytics to optimize customer support and back-office operations.
- Led the investment and deployment of business intelligence systems and ETL solutions to strengthen analytics performance and insights.

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**EDUCATION**

**Bachelor of Science (BS) in Economics • Saint Vincent College**  
**Bachelor of Science (BS) in Computational Finance • Saint Vincent College**  
**Bachelor of Science (BS) in Mathematics • Saint Vincent College**